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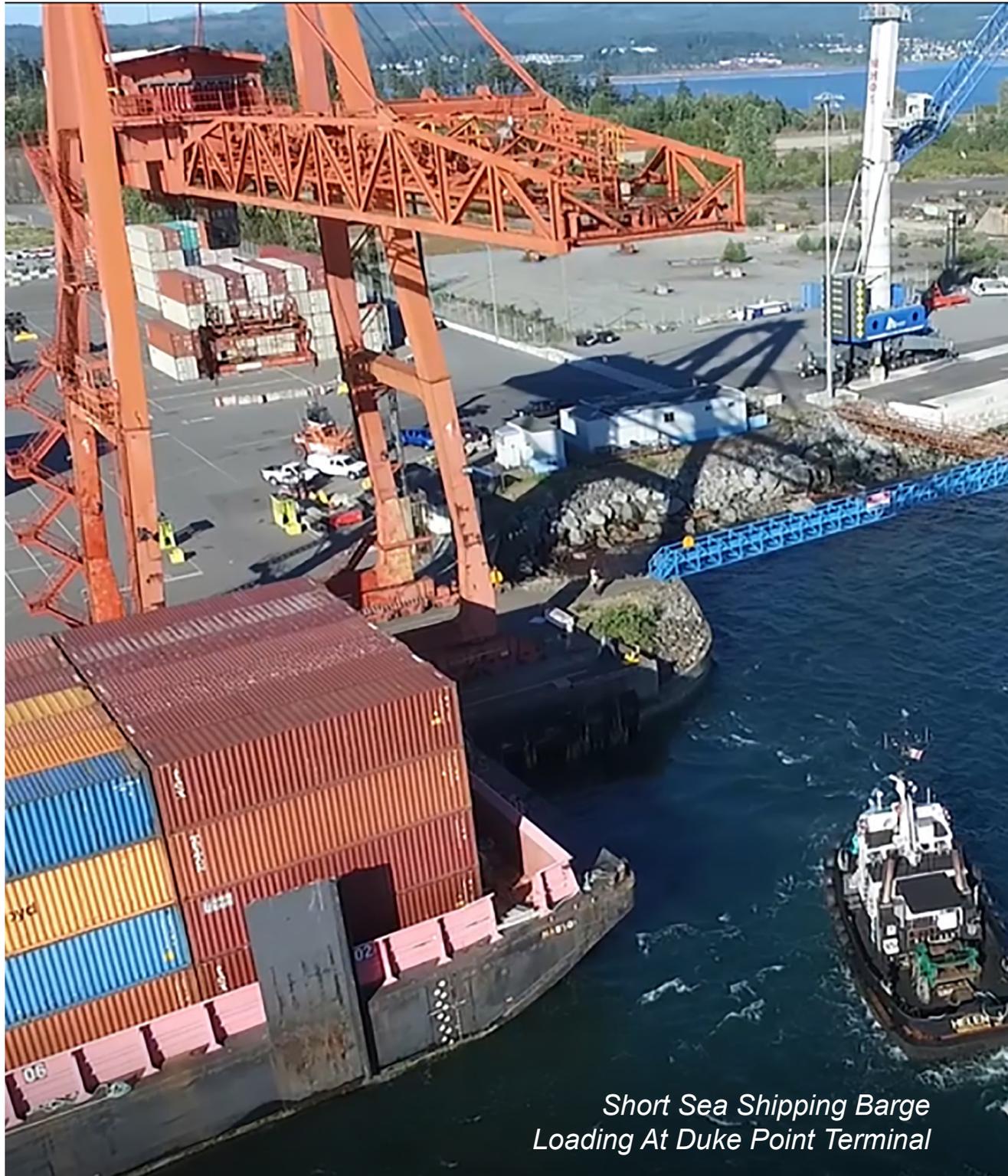
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*Short Sea Shipping Barge
Loading At Duke Point Terminal*



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Douglas White III
Jeet Manhas
Shiva Dean

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SPRING 2021



Community Partnerships Build New Opportunities

The **Port of Nanaimo** is in a place of new beginnings with the achievement of two of our key strategic objectives during the past year.

While, the global pandemic has brought about multiple challenges to our operations, the Board of Directors and staff have not lost sight of our vision to be the Vancouver Island Port connecting the Island to the world via the Salish Sea.

After many months of meaningful discussions, the Port finished 2020 on a high note with the signing of a new relationship Protocol agreement with the Snuneymuxw First Nation. The Port is excited to be moving forward together with a new perspective, mutual respect and understanding.

The announcement of a new 50-year lease with our valued partner **DP World** at the Duke Point Terminal is another new beginning for the Port of Nanaimo. The signed agreement is an essential step in the planned terminal expansion and in achieving our vision of developing Duke Point into a first-class shipping facility that provides local benefits and global reach. The \$105 million project is moving forward with funding secured through a mix of public and private investment, including a \$46.2 million federal contribution through the National Trade Corridors Fund (NTCF) and a \$15 million provincial contribution through B.C.'s Economic Recovery Plan.

The expansion of our short sea shipping facility at Duke Point provides for more efficient movement and distribution of goods to and from Vancouver Island and direct access to North American and International markets as part of



Donna Hais
Board Chair

Canadian supply chain logistics. The industrial lands at Duke Point are well situated, offering affordable options for warehousing and future distribution potential for Western Canada. I am excited that this project offers stimulus to our economy, brings jobs to our communities, supports Vancouver Island businesses, and contributes to improved food security in the region.

The Port continues collaboration on multiple projects under our Protocol agreements with the City of Nanaimo (October 2019) and the Regional District of Nanaimo (May 2020) and the Snuneymuxw First Nation (December 2020). Nanaimo is a very special place. Our natural deep water, geographical location and proximity to the Port of Vancouver make us ideally situated to achieve our long-term strategic objectives. Collaborating with Snuneymuxw, the City and the RDN provide the Port with a unique opportunity to participate in the assessment of the needs of our communities and a vision for the future.

Through 2021 the Port plans to continue our efforts to facilitate development of a foot passenger ferry service from downtown Vancouver to Nanaimo and the associated transportation links that will be required for the service to be a success.

Finally, I would like to take the time to thank our tenants, partners, port users, businesses and the community at large. We thank you for persevering during these challenging times. Your efforts and sacrifices help make the community stronger, and they are very much appreciated. Keep up the great work everyone!

Snuneymuxw First Nation and Port Sign New Relationship Protocol

The **Port of Nanaimo** signed a new relationship Protocol agreement with the **Snuneymuxw First Nation** in December.

In recent years, the parties have been working together on a project-by-project basis, and this has been valuable in building a foundation for this new Relationship Agreement, that includes a clearer acknowledgement of the process and shared areas of interest for collaboration including environmental stewardship, marine safety and cultural activities, such as identifying places with accurate Hul'q'umin'um (Coast Salish Language) names and concepts.

"This agreement is extremely important as we move forward," says Port Board Chair **Donna Hais**. "It demonstrates our willingness and ability to work together on projects of mutual interest, as we all want everyone in this region to prosper."



Snuneymuxw First Nation Chief **Michael Wyse** states: "The relationship with the Port of Nanaimo is a key issue for the Snuneymuxw people. This agreement is the first time the proper recognition and acknowledgement of the treaty relationship has been made. We see this as a major shift in our relationship with the Port and a benefit to all in the Nanaimo area, as we can put behind us the era of denial of our rights and status in relation to the economic development of the Port and marine areas."

Port of Nanaimo CEO **Ian Marr** states "The Port Authority is extremely pleased to have created a Relationship Agreement with Snuneymuxw based on recognition, mutual respect and understanding. The Protocol allows us to work together towards shared goals and collaborate in areas of mutual interest."

DP World Agreement Solidifies Duke Pt. Expansion

A 50-year Duke Point Terminal lease agreement between the **Port of Nanaimo** and **DP World** was announced Feb. 24.

The signed agreement is an important piece in the planned terminal expansion, currently estimated at \$105 million. It is funded through a mix of public and private investment, including a \$46.2 million federal contribution through the National Trade Corridors Fund (NTCF) and a \$15 million provincial contribution as a part of B.C.'s Economic Recovery Plan.

"The Port of Nanaimo is excited to bring news regarding the signing of the Nanaimo - Duke Point terminal lease agreement with our valued partner DP World," notes Port Chair **Donna Hais**. "The Federal and Provincial funding we have received for this project is a win for all of Vancouver Island, as it provides stimulus to our economy and creates jobs in the region."

The project includes an extension of the existing berth from 182 metres to 325 metres and the construction of a new truck gate, warehouse and administration and maintenance building. The existing diesel quay crane will be replaced with two 16 container-wide electric quay cranes. The terminal's container yard storage area will be increased, creating an overall terminal operational capacity of 280,000 TEUs. Upgrades to drainage, sewer, electrical, water and security systems are also included in the terminal project outline.

DP World is the leading enabler of global trade and one of the world's largest port operators.

The project will enhance DP World's coast-to-coast Canadian footprint which includes terminal operations in Vancouver, Surrey, Prince Rupert, and Saint John. The company has invested significantly across its Ports, Logistics & Maritime Services businesses, providing customers with integrated logistics solutions and removing inefficiencies from the supply chain.

"The Duke Point Expansion Project will bring Vancouver Island to world markets and put the Island on an even playing field with the rest of Canada in terms of trade," notes **Maksim Mihic**, CEO and General Manager of DP World (Canada) Inc. "In addition to the significant creation of local jobs, it will also highlight Vancouver Island's advantage in industrial land availability and affordability in comparison to the Lower Mainland. The introduction of the Duke Point LO/LO (lift-off/lift-on) operation represents a significant milestone in shifting the BC transportation industry from a truck-based, single modal connection to a multimodal transportation industry where truck transport in part will be replaced with short-sea shipping, resulting in significant



Maksim Mihic, CEO and General Manager of DP World (Canada) Inc.

GHG reductions. DP World is proud to be an enabler of growth and trade development for Vancouver Island and Canada."

Snuneymuxw First Nation Chief **Michael Wyse** stated "I am proud that the Nanaimo Port Authority and Snuneymuxw were able to come to a new foundation that can generate benefits for everyone, including Snuneymuxw First Nation, and through this new relationship framework I am focused to conclude an impact benefit agreement in real time."

Port of Nanaimo President and CEO **Ian Marr** points out that "This project will solidify Vancouver Island on international markets, initially through the short sea shipping links to the Lower Mainland and subsequently to direct calls in Nanaimo."

The Honourable Rob Fleming, BC Minister of Transportation and Infrastructure, states "Our \$15 million investment into Phase 2 of the Duke Point Expansion Project will help enhance the Port of Nanaimo's access to international markets and allow Vancouver Island cargo to move more efficiently and competitively."

"This lease and project stands to create significant economic opportunities for Nanaimo and central Vancouver Island. It will bring not only good-paying jobs, but places Nanaimo as an integral port hub when it comes to shipping and trade, both domestic and international. We couldn't be more pleased to see this project moving forward." states Mayor of the City of Nanaimo Leonard Krog.

See Video of Signing Agreement www.npa.ca/news > <https://vimeo.com/516021577/e7700b6fac>

Much Accomplished During 2020 Challenges

2020 had its challenges as we all know and experienced, but despite the COVID pandemic, the Port of Nanaimo accomplished a lot during the year thanks to the diligent and committed efforts of the Board and staff.

The global pandemic, on the heels of a forest industry dispute impacted many areas of our operations, placing our staff, Port users, local businesses and many of our partnering organizations in unfamiliar territory. The closure of the US Border, although understandable under the circumstances, led to an unprecedented decrease in international visitors to our region.

Despite these trials, the Port was able to maintain our staffing levels and continue our operations under our mandate to support domestic and international trade.

Layoffs were avoided and the range of services we provide at both of our deep sea shipping terminals at the Nanaimo Assembly Wharves and Duke Point were maintained.

Despite decreased volumes, the Port continued to enable the movement of cargo and people to and from Vancouver Island facilitating local, regional and national socioeconomic objectives.

The Patrol Division kept up its mandate over the harbour ensuring operational and navigational safety within the Port's jurisdiction. They covered diverse issues from power cable installations for Gabriola and Protection Islands, vessel incidents, rescues and navigational aid repairs.

The marina stayed open offering services such as moorage, fuel, eco barge facilities and food services to local vessel traffic, commercial fishing vessels and the ferry service to Protection Island.



Ian Marr
President
& CEO

Under some of the most challenging circumstances I can remember in my 30 plus year career here at the Port, the Board and staff continued to progress forward with our strategic objectives including:

- The renewal of the Port's relationship with the Snuneymuxw First Nation and the signing of a new protocol agreement in December 2020.
- Successful negotiations with DP World leading to the signing of a 50-year lease agreement for the Duke Point terminal in February 2021.
- Procurement of a \$15 Million Provincial investment into Phase 2 of the Duke Point terminal expansion project from BC's Economic Recovery Plan.
- Identification of a proponent and continued positive negotiations to establish a foot passenger ferry service between Nanaimo and downtown Vancouver.
- Signing of a new protocol agreement with the Regional District of Nanaimo in May 2020.
- Continued collaboration with the City of Nanaimo on multiple projects under the renewed October 2019 protocol agreement.
- Participation on the City of Nanaimo's Economic Development Task Force with key partners such as the Snuneymuxw First Nation, the Nanaimo Airport, the Vancouver Island University, and the Greater Nanaimo Chamber of Commerce.
- Facilitation of a trial run of the new BC Ferries electric ferry service and a robust herring fishery in March 2021.
- Facilitation, design and commencement of construction of the new WCMRC oil spill response base at the Nanaimo Assembly Wharves.

From my perspective, the hard work and dedication of our team is reflected in the list of accomplishments above. As we move forward towards economic recovery, we remain focused on our strategic priorities and our role in the community providing local benefits and a global reach.

Pacific Pile and Marine Project

Another unique project at the Port that concluded in January was receiving by vessel from Batam, Indonesia, a deconstructed Cantilever Bridge (CLB) ultimately destined for the **Kitimat LNG** project in Northern BC.

The Joint venture team comprised of **Pacific Pile and Marine** (PPM), and **Clough Group** brought this project to Nanaimo working with the Port and DP World.

"With only a couple of these units in the world we are proud that our Duke Point facility proved to be capable in the transportation and construction of this massive piece of equipment" states **Jason Michell**, VP Business Development "This was a very unique experience and a testament to how the Port of Nanaimo can find solutions for global transportation and logistics."



In Brief

Port Connect Successful

Port Connect 2020 was held virtually on November 24 and was successful in its goal to link up employers with potential employees.

“We had an excellent response from the event, with over 1,200 video views, and a great deal of engagement from the viewers,” says **Peter McGee**, Community Engagement Manager for the **WorkBC Centre**, with **GT Hiring Solutions**, which helped coordinate the event. “This was a wonderful opportunity to showcase the mid-Vancouver Island Marine Industry, and to highlight organizations as key players within that sector.”

This was the 3rd Annual Port Connect, and the Port of Nanaimo and GT Hiring Solutions hope to make the 4th Annual event in 2021 even better.

For further information, contact Peter via email at: p.mcgee@gthiringsolutions.ca

Port Donates Forklifts to VIU

Vancouver Island University now has two more operational 30,000 pound Forklifts, thanks to a donation from the Port of Nanaimo.

Emil Tomescu, Vice President, Asset Management, notes that the donation, which also included some spare parts, was made “in support of skill and knowledge development



in the Trades and Applied Technology programs.”

The photo, from left, shows **Paul Mottershead**, VIU’s Associate Dean of Trades and Applied Technology; **Stuart Rempel**, Duke Point Terminal’s Maintenance Foremen ILWU 514; **Emil Tomescu**, Port of Nanaimo’s Vice President, Asset Management and **Pamela Ellison**, Duke Point Terminal’s Manager.

Paul was Stuart’s instructor when he was enrolled in the Trades and Applied Technology program at VIU 12 years ago. Stuart has grown professionally to his current position, and is one of the many positive payback examples of the Port of Nanaimo and VIU working together to build the community. The Port values providing growth opportunities for students.

Port Participating In Creation of Nanaimo Prosperity Corporation

The Port of Nanaimo is proud to be a participant in the process to create a new Nanaimo Economic Development Corporation for the City of Nanaimo.

A total of 14 meetings were held by the City of Nanaimo’s Economic Development Task Force in 2020, which included representatives from the Port of Nanaimo, Nanaimo Airport, Vancouver Island University, Snuneymuxw First Nation and the Greater Nanaimo Chamber of Commerce as well as members at large representing business and community interests.

The goal of the Task Force was to develop an Economic Development Strategy for Council’s consideration and to develop a Charter for a new external economic development agency. In February 2021, City Council endorsed the Economic Development Strategy, passed a motion

to establish the Nanaimo Prosperity Corporation, and directed staff to implement it.

“The Port is supportive of this initiative and looks forward to a collaborative approach to local economic growth and development opportunities that will positively impact Vancouver Island, Nanaimo and the mid-Island region” states Port of Nanaimo CEO Ian Marr.

Jim Turley, City Councillor and Co-Chair of the Economic Development Task Force, notes “The Economic Development Task Force provides a clear path forward to the improvement of Nanaimo’s economy. Council is very appreciative of the contributions made by all members of the Task Force and look forward to a successful implementation of the recommendations.”

BC Ferries Holds Ship Trials to Gabriola

BC Ferries' newest Island Class vessel Island Aurora sailed on the Gabriola Island – Nanaimo Harbour route for an operational trial Feb. 6-8.

Those who needed to travel for essential reasons sailed aboard the Island Aurora and experienced the new class of vessel safely, while following COVID-19 protocols. The Island Aurora sailed in conjunction with the Quinsam, which operated on its regular schedule during the trial.

On Feb. 6, the Island Aurora sailed on the route while performing opera-

tional exercises without passengers or vehicles. On Feb. 7-8, customers travelling for essential reasons sailed aboard the Island Aurora.

The trial was to gather information regarding operational efficiencies, loading times and sailing intervals. BC Ferries will use this information to work with the community on sailing schedules during community engagement scheduled for later this Spring. BC Ferries will introduce two new Island Class vessels to the Route next year, replacing the Quinsam.

WCMRC Construction Continues

Construction is underway at the new **Western Canada Marine Response Corporation (WCMRC)** response base at the Port's Nanaimo Assembly Wharf on Port Drive.

Construction includes both land-based and marine components and will be complete by the fall of 2021. The base will serve as the hub for spill response operations on Vancouver Island and will include a new building that will



serve as an office/warehouse, and new docks to moor 15 vessels. The base is expected to employ approximately 35 people.

ABC Making A Difference With Recycling

ABC Recycling is currently shipping over 4,000 tons of metal per barge, and they are planning on shipping 31,500 tonnes for recycling in 2021, reducing the need to extract our precious resources, notes General Manager **Justin Schmidt**.

"The barge-load of metal from our Nanaimo yard shown here in the photo was diverted from the landfill

and is being sent to be recycled into new metals needed for products and materials."



Schnitzer Thanks Port of Nanaimo

Marty Palkovsky, General Manager Vancouver Island for **Schnitzer Steel**, is thanking the **Port of Nanaimo** for its continued dedication to safety and excellence over the past two decades the company has worked with the Port.

"The NPA has been an integral partner in sustaining Vancouver Island's metal recycling services," Palkovsky notes.



Port Ready For Spring Green Marine Audit

The **Port of Nanaimo** is prepared to undergo its bi-annual audit of the **Green Marine Environmental Program** to evaluate the progress made since 2019.

Health, Safety and Environment Manager **Douglas Wood** points out that the program requires a voluntary commitment from marine industry's participating stakeholders to tangibly and measurably strengthen their environmental performance beyond regulatory requirements with respect to 12 performance indicators.

"The environmental program has been in effect since January 1, 2008, and each year the program's participants must use a self-evaluation guide to assess their environmental performance," he states. "This is done by identifying the written documentation that verifies the level that the participants have attained for each environmental issue."

He notes that this self-evaluation guide is also designed to support an external verification process.

"All participants have to undergo verifications in order to receive the Green Marine certification, and thereafter, every two years to maintain it," Wood adds. "During this verification, participants will have to justify their performance by using documentation."

Chief Operating Officer **Mike Davidson** says "The Port of Nanaimo is pleased to participate in Green Marine, and we are very proud of how we've measured up so far. We are committed to doing what we can to meet and exceed these important environmental standards."



OUR PEOPLE:

Two New Board Members Appointed By Federal Government

Jeet Manhas of Nanaimo, BC and **Shiva Dean** of St. Albert, AB have been appointed to the Board of Directors of the **Port of Nanaimo** by the federal government.

Jeet Manhas is the federal appointee, while Shiva Dean is the International Trade User Group appointee. The appointments fill two existing vacancies on the Board, and are both for three year terms.



Jeet Manhas



Shiva Dean

Shiva Dean is a seasoned executive with over 15 years of international and maritime experience with the **A.P. Moller-Maersk Group**. He has a strong background in international trade development focused on the Asia Pacific region, the Indian subcontinent and the Middle East and is experienced in port operations including rail/intermodal and trucking operations.

“We are excited to welcome Jeet and Shiva to the Board of Directors. Both individuals bring experience and knowledge of Port business and shipping to the table. In order to be great, we must first have a great team, welcome aboard Jeet and Shiva” states Board Chair, **Donna Hais**.

Jeet Manhas previously sat on the Board as the Provincial representative and is a Past Chair of the **Nanaimo Port Authority**. He has been an active member of the Nanaimo business community for 30 years as a clothing store owner, **Fas Gas** franchise owner and general contractor building

residential homes. He has also held multiple leadership positions in the community including **City of Nanaimo** Councillor, **Director of the Regional District of Nanaimo**, Director of the **Vancouver Island University Foundation**, and Past President of the **Rotary Club**.

He has previous board experience as the audit chair of a Federal Crown Corporation in the maritime sector and as a Director on First Nations/Indigenous joint venture companies. He has also completed executive management training at the **Harvard Business School**.

David Mailloux Retires After 18 Years Of Service

After 18 years working with the Port of Nanaimo, Director of Communications **David Mailloux** has decided to retire.

“As a respected member of the tourism community David was a natural fit for his first position in 2003 of managing the Port’s marina business,” says President and CEO **Ian Marr**. “Utilizing his knowledge and skills in marketing and communications, David became the Port’s Director of Communications, communicating the Port’s vision to a wide range of stakeholders and the media. David’s positive outlook will be missed and we wish him the very best on the seas of his retirement.”

David was instrumental in establishing the Port’s Floating Boat Show and Port Connect a forum to assist people loo-

king for employment with marine-based stakeholders connected to port activities. Working with community partners David led the Port’s support for numerous community events among which were World Ocean’s Day, Canada 150 Celebration and the Cruise Ambassador Program. David also worked with many media members and gained their respect as an honest and forthright communicator.

“I always enjoyed my many connections with stakeholders and Port partners in the community, regionally, provincially, nationally and interna-



David Mailloux

tionally. I was moved that the Port President & CEO **Ian Marr**, others before him, and the Port Board placed their confidence in me to manage key and often dynamic situations,” David states. “No two days are the same and this is what makes Port work fulfilling as one of the key economic pillars in a vibrant community.”

David is currently **Chair of Community Futures Central Island** and founding Chair of the **BC Ocean Boating Tourism Association – AHOYBC**. COM recognized since 2015, as a tourism sector supported by Destination BC. David welcomes some extended leisure time with his wife **Elverna**, his four stepchildren and seven amazing grand children.

